

## Consolidated statement of income

per IFRS

| Figures in €k   | 2014    | 2013    |
|---|---------|---------|
| Sales revenue   | 647,315 | 624,293 |
| Change in inventory of finished products and work in progress           | 2,857   | 123     |
| Other internal costs capitalised  | 2,457   | 2,035   |
| Purchased goods and services  | 503,077 | 484,521 |
| Personnel expenses  | 52,646  | 50,828  |
| Other operating income  | 27,639  | 30,567  |
| Other operating expenses  | 70,481  | 68,549  |
| Income from investments accounted for using the equity method           | 618     | 2,539   |
| Earnings before interest, taxes, depreciation and amortisation (EBITDA) | 54,684  | 55,659  |
| Depreciation and amortisation   | 21,938  | 21,162  |
| Operating profit from continuing operations (EBIT)                      | 32,746  | 34,497  |
| Other interest and similar income                                       | 1,823   | 1,779   |
| Interest and similar expenses   | 20,487  | 21,935  |
| Currency translation differences  | -6,126  | -1,492  |
| Other financial income  | 0       | 21      |
| Other financial expenses  | 181     | 11      |
| Earnings before taxes for continuing operations (EBT)                   | 7,775   | 12,858  |
| Taxes on income   | 1,586   | 776     |
| Net profit for the year   | 6,189   | 12,082  |
| Net profit attributable to Group  | 2,772   | 10,826  |
|   | 3,417   | 1,256   |

Rounding differences possible.

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